

# WZ SEMINAR ON INVESTIGATIVE INTERVIEWING TECHNIQUES



WICKLANDER-ZULAWSKI & ASSOCIATES, INC.



## LEVEL I - INVESTIGATIVE INTERVIEWING TECHNIQUES

Join WZ to obtain training in the highly sought after **WZ Seminar on Investigative Interviewing Techniques** (pka Interview & Interrogation Techniques). This course is ideal for organizations who desire to use a non-confrontational approach to resolve cases and to identify if an individual is being truthful.

Learn how to conduct interviews that lead to an admission from the guilty without destroying the morale of the innocent and identify the deceptive without confrontation. WZ's unique non-confrontational communication techniques eliminate conflict between interviewers and their subjects while demonstrating how to reduce objections and denials.

### SEMINAR TOPICS

- Room Setting and Preparation
- Interpretation of Physical & Verbal Behavior
- WZ Non-Confrontational Method
- Participatory Method
- Reducing Resistance
- Handling Denials
- Obtaining the Admission
- Written Statement

This iconic course will teach powerful new strategies to clear cases and get truthful admissions using actual videos, case examples and practice scenarios.

### TRAINING OBJECTIVES

After completing this course you will be able to:

- Apply principles and techniques in order to eliminate the innocent and identify the guilty subject.
- Handle denials, objections, explanatory denials, and deal with difficult individuals who attempt to take control of the interview.

### IDEAL TRAINING FOR

Loss Prevention, Human Resources, Employee Relations, Operations, Security, Auditors/Controllers, School Administrators, and Investigators.

## HOSTED BY:

The Comptroller's Division of  
Investigations at

Cordell Hull Building  
425 Rep. John Lewis Way North  
Nashville, TN 37243

**March 30-31st, 2023**

## Level I

Day 1 8:00 AM - 5:00 PM

Day 2 8:00 AM - 4:30 PM

Early | \$470 (ends 12/30/22)

Regular | \$495 (ends 03/02/23) Late | \$515

WZ's team of Certified Forensic Interviewers (CFI®) teaches a series of techniques, anchored by the WZ Non-Confrontational Method to integrate strategic preparation, behavior interpretation, and structured questions which allow an interviewer to successfully adapt to any type of investigation.

Register online at  
**W-Z.COM**

or call

**800.222.7789**



22TV1.0

**FREE** IAI  
MEMBERSHIP

Attend this course and become eligible for a one-year **FREE** International Association of Interviewers (IAI) Membership. **\$75 Value**. Only applicable to new IAI Members.

## Wicklander-Zulawski & Associates, Inc.

WZ training programs qualify for eight (8) continuing education credits per day with many designations, including Certified Forensic Interviewer (CFI).

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