



JASON E. MUMPOWER
Comptroller

**TENNESSEE STATE FUNDING BOARD
OCTOBER 19, 2026
AGENDA**

1. Call meeting to order, establish that there is a physical quorum, and receive public comment on actionable items in accordance with Tenn. Code Ann. § 8-44-112 and Board guidelines
2. Consideration for approval of minutes from the September 28, 2026, meeting
3. Lottery Revenue Estimating Presentation from the Tennessee State Lottery Corporation
4. Adjourn

The Board meeting will be held in the Volunteer Conference Center, 2nd Floor, Cordell Hull Building, 425 Rep. John Lewis Way N., Nashville, TN. Board members are allowed to participate by electronic means. The public may attend in person or virtually by using the following link:

<https://comptroller.tn.gov/office-functions/sgf/sgf-calendar/2026/10/19/state-funding-board-meeting.html>

TENNESSEE STATE FUNDING BOARD

September 28, 2026

The Tennessee State Funding Board (the “Board”) met on Monday, September 28, 2026, at 2:01 p.m., in the Volunteer Conference Center, 2nd Floor, Cordell Hull Building, Nashville, Tennessee. The Honorable Tre Hargett, Secretary of State, was present and presided over the meeting.

Other Members Physically Present

Commissioner Jim Bryson, Department of Finance and Administration

Members Participating Electronically

The Honorable Jason E. Mumpower, Comptroller of the Treasury

Absent Members

The Honorable Bill Lee, Governor

The Honorable David H. Lillard Jr., State Treasurer

Quorum Establishment & Requests for Public Comment

Having established a quorum, Secretary Hargett called the meeting to order. Secretary Hargett asked Ms. Kayla Carr, Director of the Division of State Government Finance (SGF) and Assistant Secretary to the Board, to perform a roll call. Ms. Carr called the roll.

Comptroller Mumpower – Present

Commissioner Bryson – Present

Secretary Hargett – Present

Secretary Hargett, in accordance with Tenn. Code Ann. § 8-44-112 and Board guidelines, asked Ms. Carr if any requests for public comment had been received. Ms. Carr responded that no requests had been received.

Approval of Minutes

Secretary Hargett then presented the minutes from the meeting held on September 8, 2026, for consideration and approval. Secretary Hargett made a motion to approve the minutes, Commissioner Bryson seconded the motion, and Ms. Carr performed a roll-call vote:

Comptroller Mumpower – Aye

Commissioner Bryson – Aye

Secretary Hargett – Aye

The minutes were unanimously approved.

FastTrack Financial Report and Project Approval Requests from the Department of Economic and Community Development

Secretary Hargett next recognized Mr. Stuart McWhorter, Commissioner of the Department of Economic and Community Development (ECD), to present FastTrack projects for consideration, and Ms. Jessica Johnson, Assistant Commissioner of Administration, Finance, and Operations, ECD, to present the “FastTrack Report to State Funding Board” (the “Report”). Ms. Johnson reported that, as of the September 8, 2026, Board meeting, the FastTrack balance was \$584,010,787.78. Ms. Johnson further reported the following changes since that date:

- \$13,068,733.51 in deobligated funds
- \$31,000,000.00 in funds transferred from FastTrack
- \$2,322,000.00 in new grants/loans greater than \$750,000.00
- \$912,400.00 in new grants/loans less than \$750,000.00
- \$1,825,363.92 in FastTrack administrative expenses

These transactions resulted in an available FastTrack balance of \$561,019,757.37 as of the Report date. Ms. Johnson further reported that total commitments had been made in the amount of \$303,238,941.00, representing 54.1% of the FastTrack balance, leaving \$257,780,816.37 in uncommitted funds. Ms. Johnson noted that proposed grants for the projects to be considered at this meeting totaled \$2,036,000.00. If approved, the uncommitted balance would be \$255,744,816.37, with a total committed balance of \$305,274,941.00, which represented 54.4% of the FastTrack balance. Secretary Hargett then asked Commissioner McWhorter to present the following FastTrack projects:

Company	Location	FastTrack Grant Type	Amount
Vital Midwest, LLC	Nashville (Davidson County)	Job Training Assistance	\$1,386,000.00
Prysmian Cables and Systems, USA, LLC	Jackson (Madison County)	Economic Development	\$ 650,000.00

Secretary Hargett made a motion to approve the projects and Commissioner Bryson seconded the motion. The Board member packets included letters and FastTrack checklists signed by Commissioner McWhorter, and incentive acceptance forms signed by company representatives. Secretary Hargett then inquired if the companies that had signed the incentive acceptance forms fully understood the agreements, and Commissioner McWhorter responded affirmatively. Secretary Hargett then inquired if the checklists had been completed for the projects, and Commissioner McWhorter responded affirmatively. Secretary Hargett then inquired if the projects included accountability agreements which would provide protection for the state in the event the entities could not fulfill the agreements. Commissioner McWhorter responded affirmatively. Hearing no further discussion, Secretary Hargett called for a vote, and Ms. Carr called the roll:

Secretary Hargett – Aye
Commissioner Bryson – Aye
Comptroller Mumpower – Aye

The FastTrack projects were unanimously approved.

Adjournment

There being no further business to come before the Board, Secretary Hargett requested a motion to adjourn. Commissioner Bryson made the motion to adjourn, and Secretary Hargett seconded the motion. Ms. Carr then performed a roll call vote:

Secretary Hargett – Aye
Commissioner Bryson – Aye
Comptroller Mumpower – Aye

The motion was unanimously approved, and the meeting adjourned.

Approved on this 19th day of October 2026.

Respectfully submitted,

Kayla Carr,
Assistant Secretary

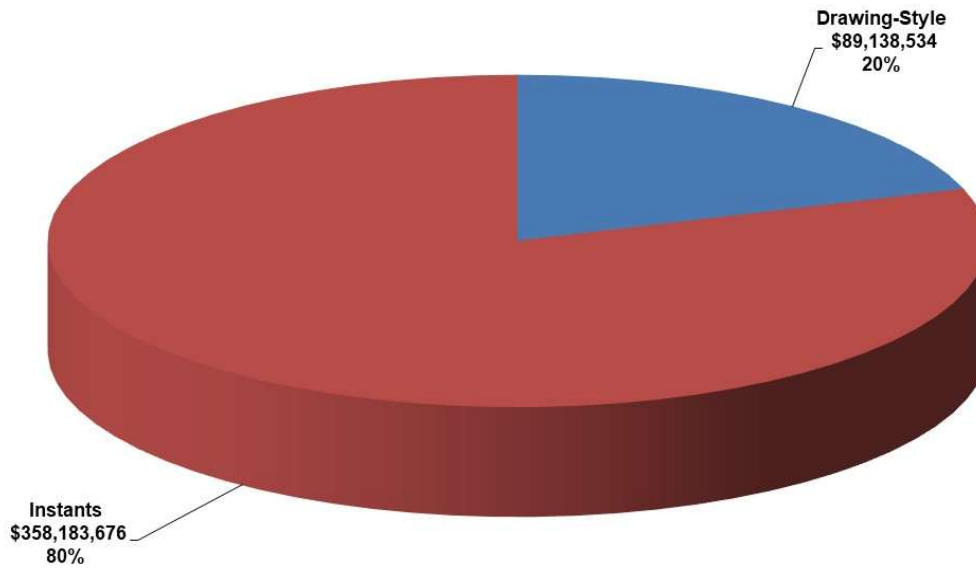
TENNESSEE EDUCATION LOTTERY CORPORATION

September 2026

**ESTIMATION OF
TOTAL AND NET LOTTERY PROCEEDS
FOR FISCAL YEARS ENDING
JUNE 30, 2027, 2028, 2029, 2030 and 2031**

**TENNESSEE EDUCATION LOTTERY CORPORATION
ESTIMATION OF TOTAL AND NET LOTTERY PROCEEDS**

**TENNESSEE EDUCATION LOTTERY CORPORATION
REVENUES BY MAJOR PRODUCT
FOR THE FISCAL YEAR TO DATE AS OF
SEPTEMBER 30, 2026**



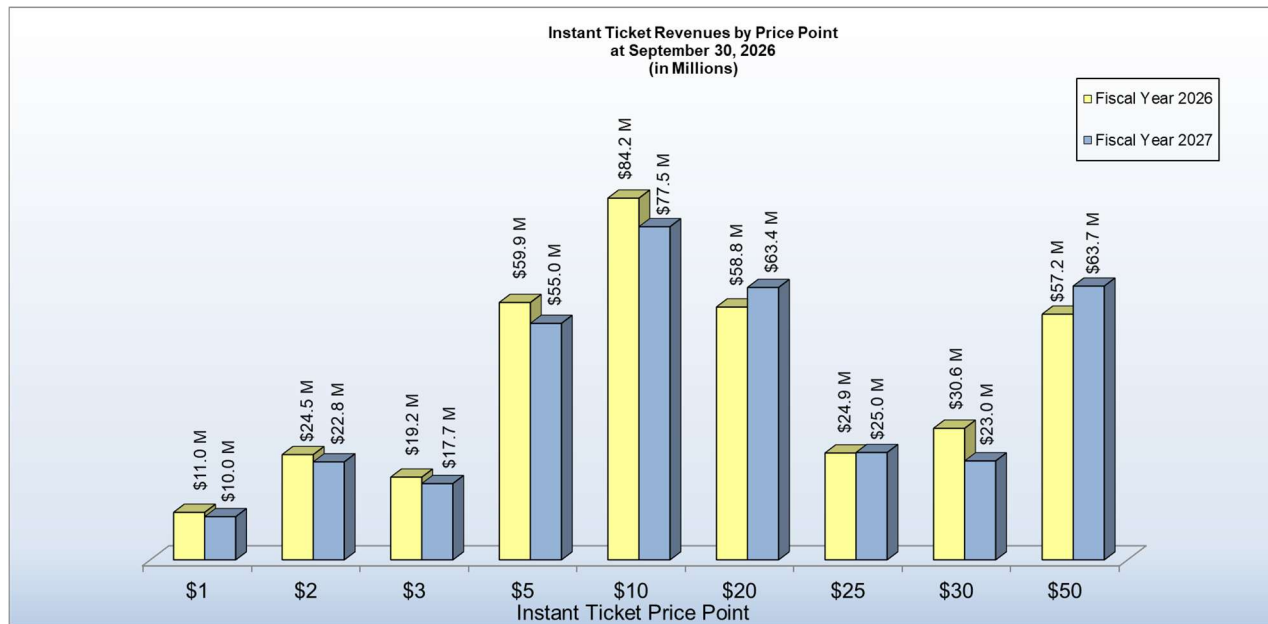
- Gross Ticket Revenues of \$447.3 million through September 30, 2026.
- *Instant ticket* revenues are \$358.2 million.
- *Drawing-Style* revenues are \$89.1 million.

TENNESSEE EDUCATION LOTTERY CORPORATION ESTIMATION OF TOTAL AND NET LOTTERY PROCEEDS

**FY 2027
Projected
Revenue Range
(in millions)**

INSTANT GAMES

\$1,499.0 - \$1,529.5

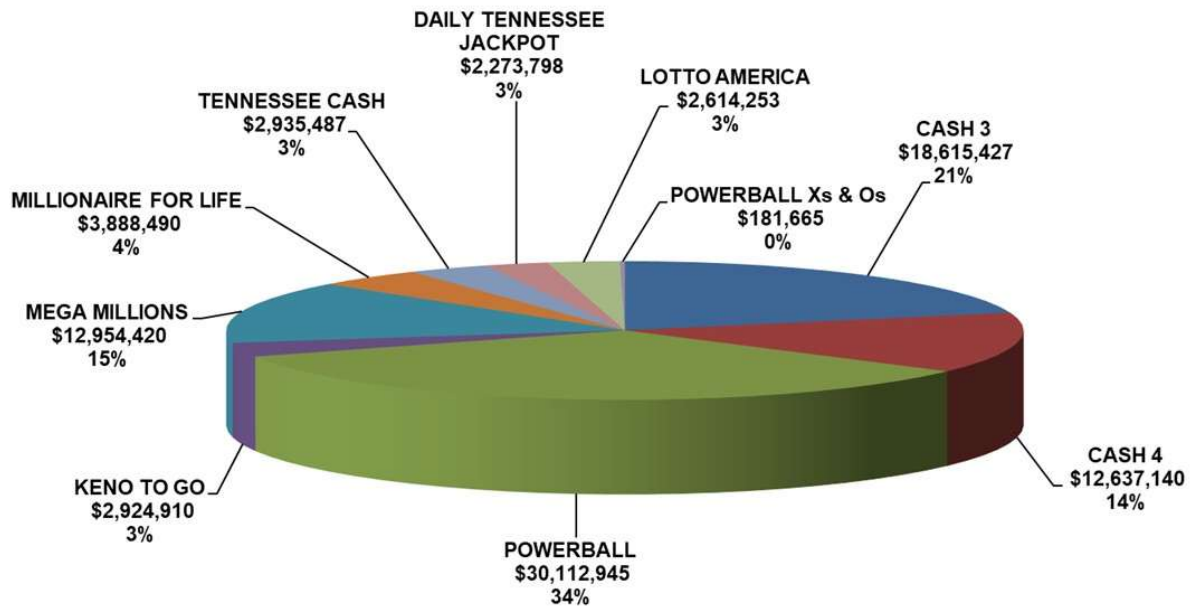


- *Instant tickets* are 80% of our product mix at September 30, 2026.
- *Instant ticket* revenues were \$358.2 million or \$27.2 million per week through September 30, 2026. We project *instant ticket* revenues between \$28 and \$29 million per week for fiscal year 2027.
- *Instant ticket* revenues are driven primarily by game design (i.e., family game offering, etc.), player price point preferences, prize payouts, and optimization of our retailer distribution network.
- TEL anticipates launching approximately 60 games in this fiscal year.
- *Instant ticket* prize expense is projected at 69% of net instant game revenues for the fiscal year.

**TENNESSEE EDUCATION LOTTERY CORPORATION
ESTIMATION OF TOTAL AND NET LOTTERY PROCEEDS**

DRAWING-STYLE GAMES

**TENNESSEE EDUCATION LOTTERY CORPORATION
REVENUES BY DRAW STYLE PRODUCT
FOR THE FISCAL YEAR TO DATE AS OF
September 30, 2026**



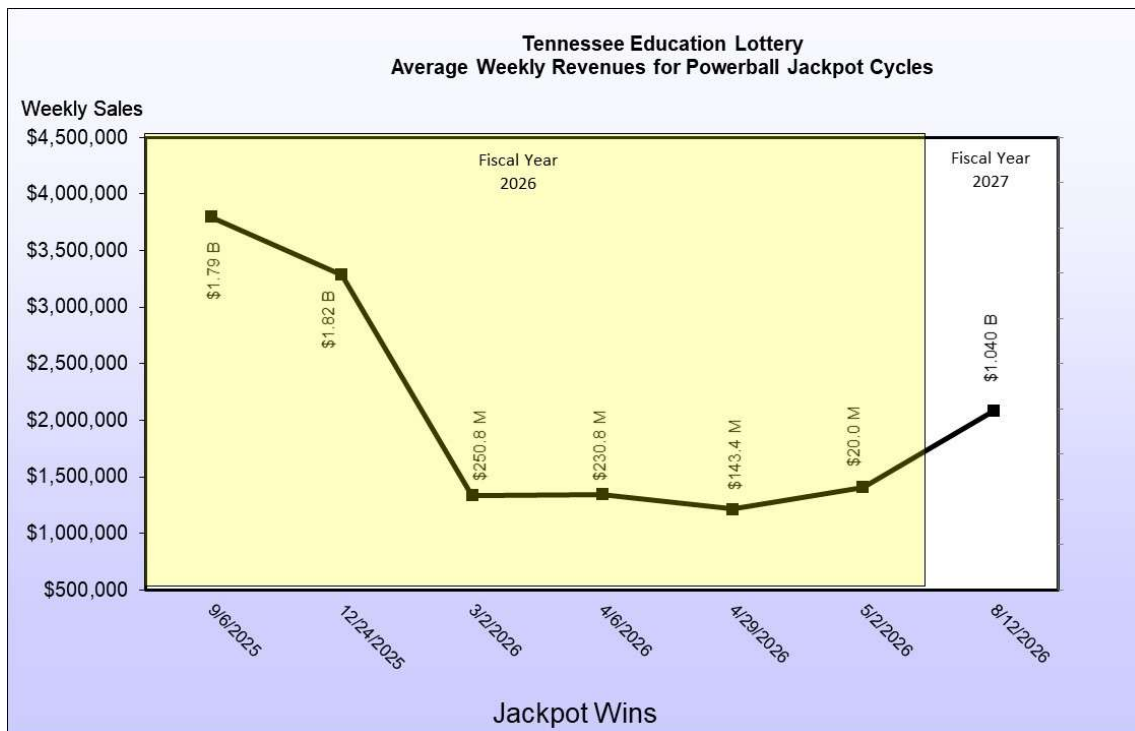
**TENNESSEE EDUCATION LOTTERY CORPORATION
ESTIMATION OF TOTAL AND NET LOTTERY PROCEEDS**

**FY 2027
Projected
Revenue Range
(in millions)**

MULTI JURISDICTIONAL GAMES

\$192 - \$214

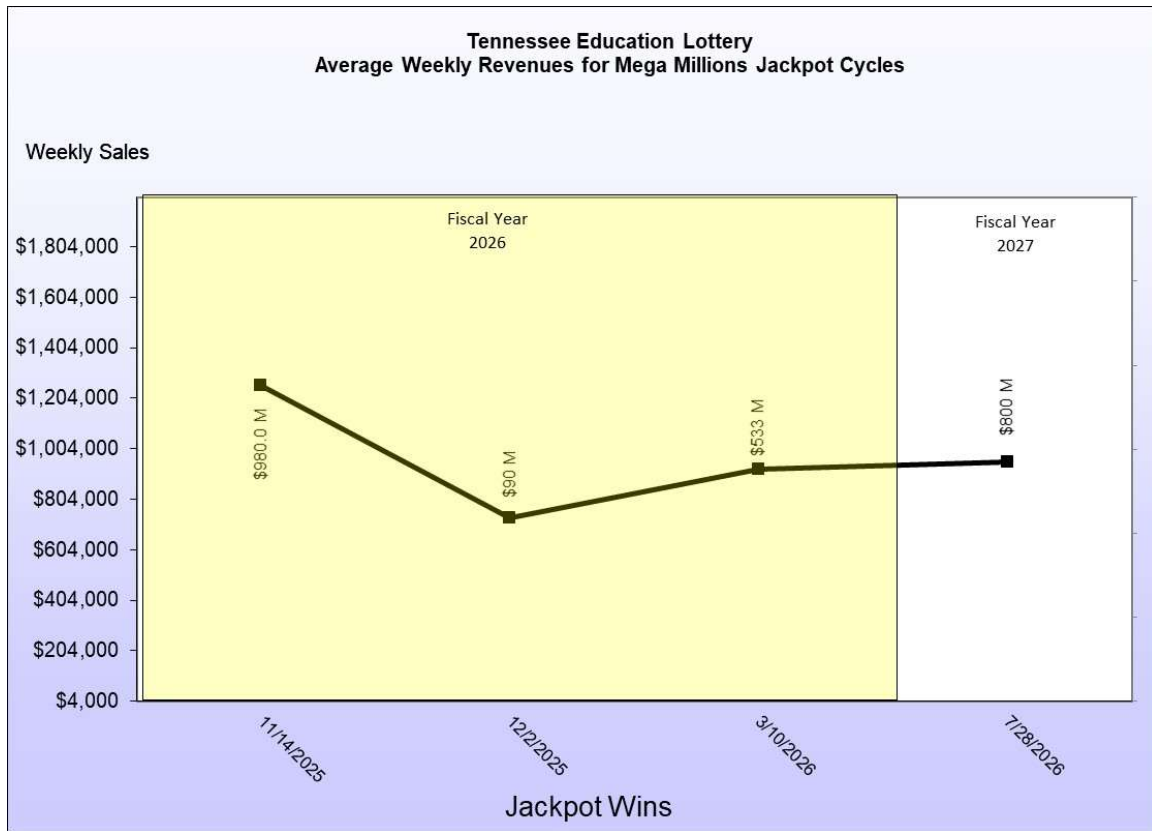
Powerball



- *Powerball* is a draw-style annuity jackpot game with expected jackpot cycles in the range of \$400 million to \$450 million.
- TEL projects revenues in FY 2027 in the range of \$112 million and \$116 million. The range includes two jackpot cycles between \$400 million and \$500 million and two in the range of \$1 billion, one of which occurred in August 2026.

**TENNESSEE EDUCATION LOTTERY CORPORATION
ESTIMATION OF TOTAL AND NET LOTTERY PROCEEDS**

Mega Millions



- *Mega Millions* is a draw-style annuity jackpot game with expected jackpot cycles in the range of \$450 million to \$500 million.
- TEL projects revenues in FY 2027 in the range of \$54 million and \$57 million, to include one jackpot cycle between \$500 million and \$800 million.

**TENNESSEE EDUCATION LOTTERY CORPORATION
ESTIMATION OF TOTAL AND NET LOTTERY PROCEEDS**

Lotto America

- Jackpots for this game start at \$2 million, with drawings held Monday, Wednesday and Saturday.
- TEL projects revenues in the range of \$10-\$11 million for this fiscal year.

Cash 4 Life

- *Cash 4 Life* ended in February 2026.

Millionaire for Life

- *Millionaire for Life* will be drawn 7 days per week.
- *Millionaire for Life* provides two opportunities for a lifetime prize:
 - Top Prize of \$1,000,000 per year for life.
 - Second Prize of \$100,000 per year for life
- TEL projects revenues for *Millionaire for Life* in the range of \$14 million to \$21 million for this fiscal year.

Powerball X's & O's

- Powerball X's & O's is an NFL themed jackpot drawing game that launched in September 2026.
- Jackpots for this game start at \$1 million, with drawings held on Sunday's.
- TEL projects revenues for this game to be in the range of \$2 - \$9 million for this fiscal year.

**TENNESSEE EDUCATION LOTTERY CORPORATION
ESTIMATION OF TOTAL AND NET LOTTERY PROCEEDS**

**FY 2027
Projected
Revenue Range
(in millions)**

TENNESSEE DRAW-STYLE GAMES

\$151 - \$155

Cash 3 and Cash 4

- *Cash 3* and *Cash 4* games are drawn three (3) times daily six (6) days a week, and once on Sunday.
- TEL is projecting revenues for these two games in the range of \$125 million and \$129 million for this fiscal year.

Tennessee Cash

- *Tennessee Cash* is a drawing-style cash jackpot game available three days per week only in Tennessee.
- Revenues are driven by the cash jackpots, with an average jackpot cycle of \$600 to \$700 thousand.
- TEL currently projects revenues in FY 2027 in the range of \$9 million.

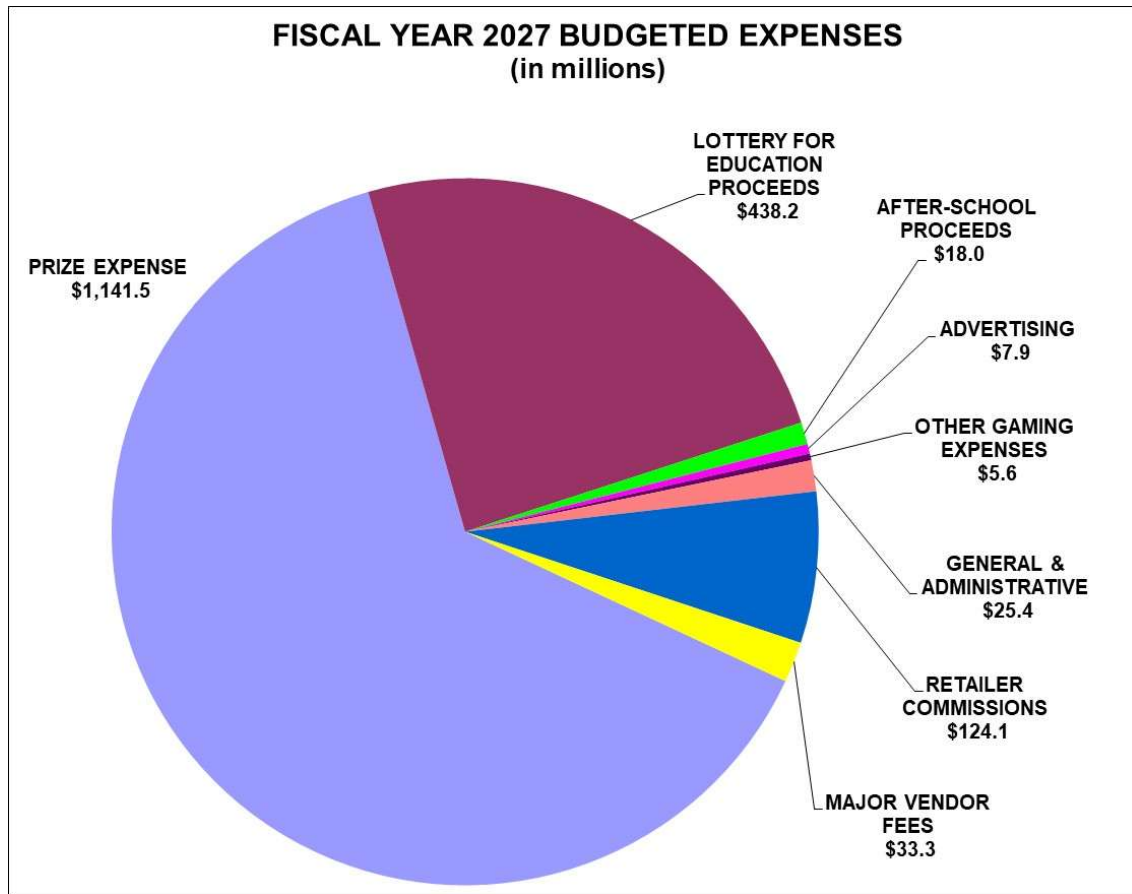
Keno to Go

- *Keno to Go* is a draw-style game with drawings every 4 minutes.
- TEL projects revenues to be in the range of \$9 - \$10 million this fiscal year.

Daily Tennessee Jackpot

- *Daily Tennessee Jackpot* is a daily cash jackpot game available only in Tennessee.
- TEL projects revenues in the range of \$7.8 million for this fiscal year.

**TENNESSEE EDUCATION LOTTERY CORPORATION
ESTIMATION OF TOTAL AND NET LOTTERY PROCEEDS**



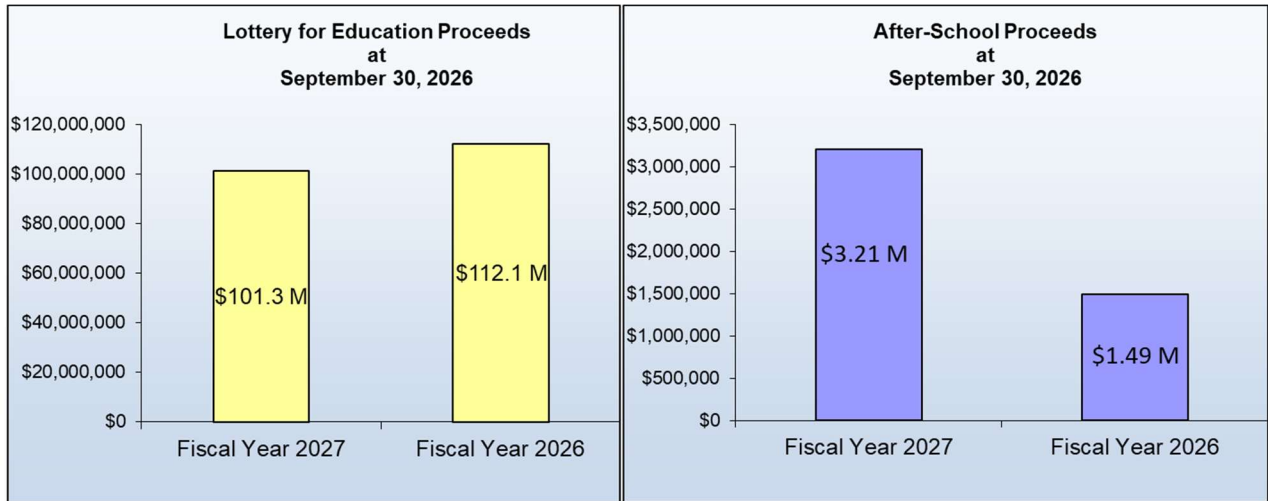
Direct Gaming-Related Expenses

- Aggregate Prize Expense for all Games is budgeted at **\$1.141 billion** or **64.3%** of total net revenues.
 - *Instant Games* aggregated prize expense is budgeted at **\$945 million** or **69.0%** of net instant games' revenue.
 - *Drawing-style Games* aggregated prize expense is budgeted at **\$196 million** or **56.4%** of total draw- style games' revenue.
- Retailer commissions are budgeted at **\$124.1 million**.
- Major gaming vendors' fees are budgeted at **\$33.3 million**.

Non-Direct Expenses

- Non-direct expenses are budgeted at **\$38.8 million** or **2%** of Gross Revenues.
 - Advertising expenses are budgeted at **\$7.9 million**.
 - Other Gaming expenses are budgeted at **\$5.6 million**.
 - General and Administrative expenses are budgeted at **\$25.4 million**.

**TENNESSEE EDUCATION LOTTERY CORPORATION
ESTIMATION OF TOTAL AND NET LOTTERY PROCEEDS**



Projected Fiscal Year 2027

Lottery for Education Proceeds

\$417 - \$438 million

After-School Program Proceeds

\$18 million

After-School Programs Proceeds are projected based on the TEL's five-year historical unclaimed prize experience of approximately 1.6% of prize expense.

TENNESSEE EDUCATION LOTTERY CORPORATION
ESTIMATION OF TOTAL AND NET LOTTERY PROCEEDS

	FY 2026 Actuals June 30, 2026	FY 2027 Low Projections	FY 2027 High Projections	FY 2027 Approved Budget
Instant Ticket Games	\$ 1,484,819,000	\$ 1,499,000,000	\$ 1,529,500,000	\$ 1,529,500,000
Powerball	\$ 136,508,000	\$ 112,000,000	\$ 116,000,000	\$ 116,000,000
Mega Millions	\$ 52,609,000	\$ 54,500,000	\$ 57,500,000	\$ 57,500,000
Cash 3	\$ 74,619,000	\$ 74,400,000	\$ 76,000,000	\$ 76,000,000
Cash 4	\$ 51,500,000	\$ 51,100,000	\$ 53,000,000	\$ 53,000,000
Tennessee Cash	\$ 9,243,000	\$ 9,000,000	\$ 9,300,000	\$ 9,300,000
Lotto America	\$ 12,017,000	\$ 10,000,000	\$ 11,000,000	\$ 11,000,000
Keno to Go	\$ 9,493,000	\$ 9,500,000	\$ 9,500,000	\$ 9,500,000
Millionaire for Life	\$ 6,871,000	\$ 14,500,000	\$ 21,325,000	\$ 21,325,000
Daily TN Jackpot	\$ 7,698,000	\$ 7,800,000	\$ 7,800,000	\$ 7,800,000
Powerball X's & O's	\$ -	\$ 2,100,000	\$ 9,100,000	\$ 9,100,000
Cash 4 Life	\$ 6,572,000	\$ -	\$ -	\$ -
GROSS TICKET REVENUES	\$ 1,845,377,000	\$ 1,841,800,000	\$ 1,900,025,000	\$ 1,900,025,000
Less: Tickets Provided as Prizes	\$ (130,042,000)	\$ (129,123,000)	\$ (132,286,000)	\$ (132,286,000)
Net Ticket Revenues	\$ 1,715,335,000	\$ 1,712,677,000	\$ 1,767,739,000	\$ 1,767,739,000
Other Revenues	11,678,000	8,305,000	8,305,000	8,305,000
TOTAL LOTTERY PROCEEDS	\$ 1,727,013,000	\$ 1,720,982,000	\$ 1,776,044,000	\$ 1,776,044,000
EXPENSES				
Prize Expense	\$ 1,117,941,000	\$ 1,111,714,000	\$ 1,141,530,000	\$ 1,141,530,000
Retailer Commissions	120,568,000	120,281,000	124,129,000	124,129,000
Vendor Fees	32,710,000	32,334,000	33,305,000	33,305,000
Direct Expense	\$ 1,271,219,000	\$ 1,264,329,000	\$ 1,298,964,000	\$ 1,298,964,000
Non-Direct Expenses	\$ 37,559,000	\$ 38,829,000	\$ 38,829,000	\$ 38,829,000
TOTAL EXPENSES	\$ 1,308,778,000	\$ 1,303,158,000	\$ 1,337,793,000	\$ 1,337,793,000
LOTTERY FOR EDUCATION PROCEEDS	\$ 418,235,000	\$ 417,824,000	\$ 438,251,000	\$ 438,251,000
EXCESS UNCLAIMED PROCEEDS	\$ 2,464,000	\$ -	\$ -	\$ -
LOTTERY FOR EDUCATION PROCEEDS	\$ 420,699,000	\$ 417,824,000	\$ 438,251,000	\$ 438,251,000
AFTER SCHOOL PROGRAM PROCEEDS	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000	\$ 18,000,000

FISCAL YEARS ENDING JUNE 30, 2028, 2029, 2030 and 2031

	Fiscal Year 2028	Fiscal Year 2029	Fiscal Year 2030	Fiscal Year 2031
Total Lottery Proceeds	\$1,841 - \$1,900 Million	\$1,841 - \$1,900 Million	\$1,841 - \$1,900 Million	\$1,841 - \$1,900 Million
Lottery for Education Proceeds	\$417 - \$438 Million	\$417 - \$438 Million	\$417 - \$438 Million	\$417 - \$438 Million
After-School Programs Proceeds	\$18 Million	\$18 Million	\$18 Million	\$18 Million